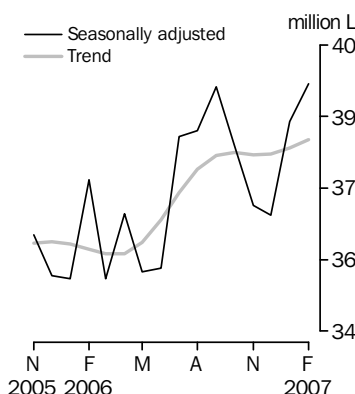


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 4 APR 2007

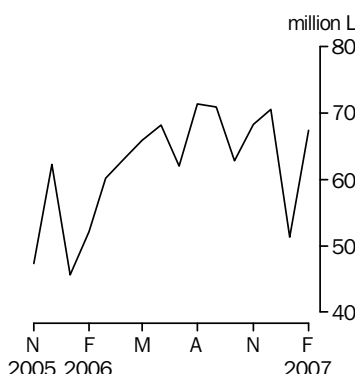
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

Feb 2007	Jan 2007 to Feb 2007	Feb 2006 to Feb 2007
'000 L	% change	% change

TREND ESTIMATES

Australian produced wine

Domestic wine sales	38 010	0.4	6.4
White table wine sales	18 273	0.1	3.7
Red and rosé table wine sales	14 041	1.1	11.2

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	39 192	2.1	5.4
White table wine sales	19 257	7.5	6.0
Red and rosé table wine sales	14 168	-3.8	5.1

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 0.4% in February 2007.
- The trend estimate for domestic sales of white table wine increased by 0.1% in February 2007. The trend for red and rosé table wine increased 1.1% on January 2007.
- The trend estimate for other wine remained unchanged from January 2007.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 39.2 million litres in February 2007, an increase of 2.1% on January 2007.
- The seasonally adjusted estimate for white table wine increased 7.5% on January 2007, while red and rosé table wine decreased 3.8%.
- The seasonally adjusted estimate for other wine increased 0.4% in February 2007.

ORIGINAL ESTIMATES

- In original terms, 32.7 million litres of Australian produced wine were sold domestically by winemakers in February 2007, an increase of 33.8% on January 2007 and 5.5% on February 2006.
- Exports of Australian produced wine in February 2007 increased 31.1% on January 2007 to 67.3 million litres. Australia exported 781.5 million litres with a value of \$2.8 billion in the twelve months ending February 2007, an increase of 11.5% in volume and 1.5% in value over the corresponding period to February 2006.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
March 2007	9 May 2007
April 2007	6 June 2007
May 2007	5 July 2007
June 2007	7 August 2007
July 2007	5 September 2007
August 2007	4 October 2007

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CHANGES IN THIS ISSUE

This issue contains revisions to domestic sales data from July 2006 to February 2007 due to an update in the number of winemaking enterprises that are within the scope of the 'Sales of Australian Wine by Winemakers' collection. For more information, users should refer to paragraphs 2 and 3 of the Explanatory Notes.

DATA NOTES

This issue includes, for the first time, a percentage change table for the domestic sales of Australian wine. This new table is Table 2 in this issue and shows the percentage change from the previous period for the data shown in Table 1. All other tables are the same as presented in previous releases of this publication, except Tables 2-9 have been renumbered 3-10.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales increased 0.1% in February 2007. This was the first month of increase, after five months of decline. The trend estimate for red and rosé wine sales increased 1.1% on January 2007, the tenth consecutive monthly increase.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

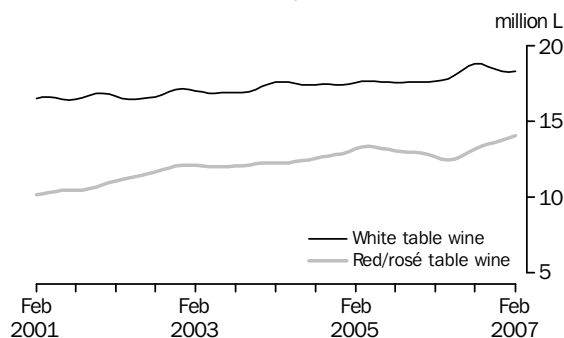


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 1.0% on January 2007. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.0% in February 2007, the eleventh consecutive month of increase.

TABLE WINE, Glass container less than 2 litres: Trend

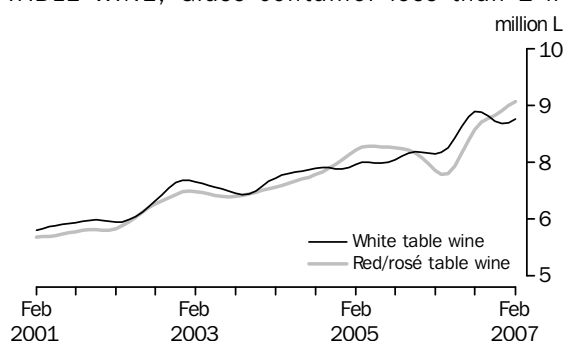
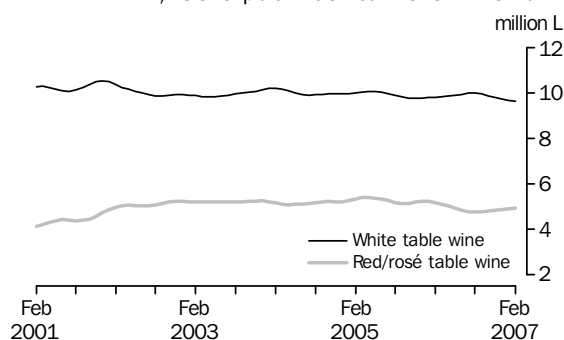


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.5% in February 2007, the sixth consecutive month of decline. In contrast, the trend estimate for red and rosé wine sales in soft packs increased 0.8% for February 2007, the sixth consecutive month of increase.

TABLE WINE, Soft pack containers: Trend

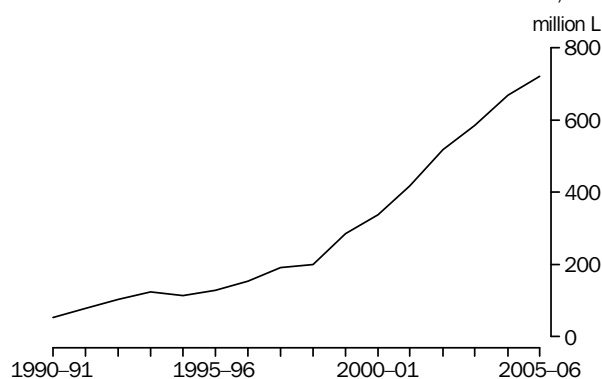


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

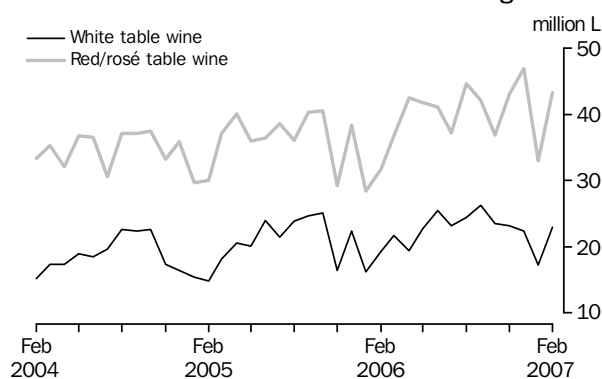
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 67.3 million litres of Australian produced wine were exported in February 2007, an increase of 31.1% on January 2007 and an increase of 29.2% on February 2006. In February 2007, 23.0 million litres of Australian produced white table wine were exported, an increase of 33.1% on January 2007 and 19.1% on February 2006. Australian producers exported 43.3 million litres of red and rosé table wine in February 2007, an increase of 31.1% on January 2007 and 36.6% on February 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

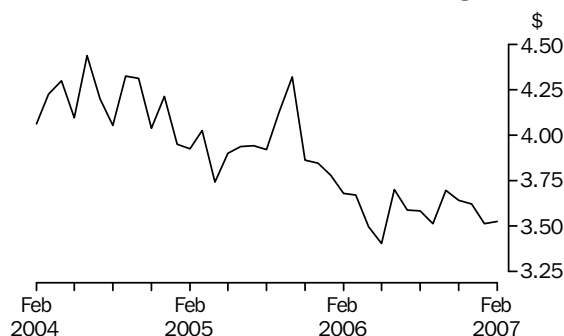


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 67.3 million litres of wine valued at \$237.5m were exported in February 2007, an increase of 31.1% in quantity and 31.6% in value on January 2007. The average value of Australian wine exported in February 2007 was \$3.53 per litre, down from \$3.68 per litre in February 2006, but up from \$3.52 per litre in January 2007.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

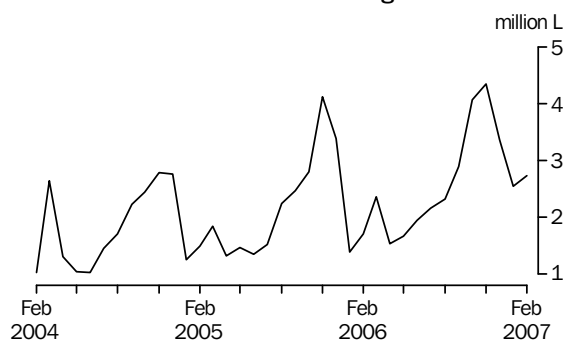
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For February, the value reported by the ABS was \$237.5m, while the AWBC value was \$245.5m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.7 million litres of wine, valued at \$23.4 million were imported in February 2007, an increase of 7.2% in quantity and 8.4% in value on January 2007. The average value of wine imports cleared for home consumption in February 2007 was \$8.59 per litre, down from \$8.72 per litre in February 2006.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2006 shows that wine available for consumption in Australia increased 2.6% on the same quarter in 2005. Domestic sales of Australian wine increased 1.7%, and wine imports increased 14.2%. Total disposals of Australian produced wine increased by 8.4% on the same quarter in 2005 with exports increasing by 13.2%.

	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	27 165	458 264	721 771	1 152 870
Dec qtr 2005	126 394	10 303	136 697	178 127	304 521
Dec qtr 2006	r128 495	r11 761	r140 256	201 604	r330 099

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	431 099
2006									
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	30 972
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	35 556
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	33 996
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	35 915
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	33 158
July	r8 209	r9 421	r17 740	r9 602	r5 888	r15 680	r33 420	r4 670	r38 089
August	r8 301	r11 004	r19 358	r9 958	r6 273	r16 768	r36 126	r5 117	r41 243
September	r10 096	r9 846	r20 141	r9 696	r4 916	r14 714	r34 855	r6 639	r41 494
October	r9 656	r9 815	r19 765	r9 416	r4 803	r14 395	r34 160	r7 380	r41 540
November	r9 927	r11 199	r21 315	r9 758	r5 696	r15 735	r37 050	r8 138	r45 188
December	r10 085	r10 168	r20 651	r8 596	r4 237	r13 020	r33 671	r8 096	r41 767
2007									
January	r5 976	r6 850	r13 036	r5 070	r2 679	r7 943	r20 979	r3 446	r24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
SEASONALLY ADJUSTED									
2006									
February	7 760	10 277	18 170	7 610	5 724	13 480	31 650	5 520	37 170
March	7 797	9 483	17 423	7 028	4 956	12 139	29 562	5 536	35 098
April	8 105	9 961	18 115	7 500	4 891	12 586	30 701	5 760	36 461
May	7 796	9 865	17 818	7 005	4 973	12 420	30 238	5 013	35 251
June	7 789	9 854	17 747	7 577	4 611	12 257	30 004	5 314	35 318
July	8 658	9 700	18 532	9 126	5 002	14 323	32 855	5 228	38 083
August	8 424	10 698	19 198	8 785	4 943	13 962	33 160	5 050	38 210
September	9 887	9 753	19 864	8 587	4 528	13 229	33 093	6 027	39 120
October	8 577	9 711	18 617	8 520	4 566	13 276	31 893	5 998	37 891
November	7 336	9 722	17 263	8 286	5 290	13 829	31 092	5 538	36 630
December	7 817	10 251	18 295	7 777	4 758	12 736	31 031	5 400	36 431
2007									
January	8 917	8 731	17 919	9 658	4 700	14 734	32 653	5 745	38 398
February	8 938	10 242	19 257	8 868	5 079	14 168	33 425	5 767	39 192
TREND									
2006									
February	7 686	9 809	17 616	7 320	5 184	12 628	30 244	5 476	35 720
March	7 720	9 829	17 668	7 231	5 111	12 481	30 149	5 466	35 615
April	7 824	9 854	17 792	7 255	5 026	12 432	30 224	5 401	35 625
May	8 027	9 900	18 040	7 417	4 925	12 499	30 539	5 330	35 869
June	8 281	9 938	18 342	7 695	4 835	12 690	31 032	5 309	36 341
July	8 499	9 984	18 626	7 979	4 787	12 926	31 552	5 355	36 907
August	8 611	9 999	18 786	8 219	4 776	13 162	31 948	5 450	37 398
September	8 601	9 958	18 767	8 382	4 788	13 353	32 120	5 563	37 683
October	8 509	9 873	18 610	8 473	4 802	13 479	32 089	5 653	37 742
November	8 401	9 785	18 421	8 537	4 829	13 593	32 014	5 689	37 703
December	8 351	9 714	18 292	8 624	4 861	13 733	32 025	5 695	37 720
2007									
January	8 373	9 674	18 257	8 740	4 890	13 895	32 152	5 697	37 849
February	8 453	9 628	18 273	8 831	4 931	14 041	32 314	5 696	38 010

r revised

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total			
	%	%	%	%	%	%			
ORIGINAL									
2003-04	3.1	1.7	3.1	3.9	—	3.0	3.1	7.5	3.7
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.2	-0.5	1.2	—	-3.0	-1.2	0.2	0.4	0.2
2006									
February	35.5	37.9	36.9	54.7	60.4	57.7	44.1	23.0	41.2
March	18.1	8.3	12.5	14.1	10.9	12.7	12.6	30.8	14.8
April	-7.6	-10.9	-10.1	1.2	-0.5	2.7	-5.2	1.0	-4.4
May	-2.7	10.5	5.2	15.6	8.7	11.2	7.7	-6.4	5.6
June	-9.2	-13.3	-11.7	4.7	-13.6	-4.0	-8.4	-2.7	-7.7
July	25.2	2.7	11.9	18.7	26.8	22.6	16.7	3.5	14.9
August	1.1	16.8	9.1	3.7	6.5	6.9	8.1	9.6	8.3
September	21.6	-10.5	4.0	-2.6	-21.6	-12.2	-3.5	29.7	0.6
October	-4.4	-0.3	-1.9	-2.9	-2.3	-2.2	-2.0	11.2	0.1
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	-9.2	-3.1	-11.9	-25.6	-17.3	-9.1	-0.5	-7.6
2007									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	-41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
SEASONALLY ADJUSTED									
2006									
February	2.9	5.7	4.4	5.1	12.7	8.9	6.3	3.7	5.9
March	0.5	-7.7	-4.1	-7.7	-13.4	-9.9	-6.6	0.3	-5.6
April	3.9	5.0	4.0	6.7	-1.3	3.7	3.9	4.0	3.9
May	-3.8	-1.0	-1.6	-6.6	1.7	-1.3	-1.5	-13.0	-3.3
June	-0.1	-0.1	-0.4	8.2	-7.3	-1.3	-0.8	6.0	0.2
July	11.2	-1.6	4.4	20.4	8.5	16.9	9.5	-1.6	7.8
August	-2.7	10.3	3.6	-3.7	-1.2	-2.5	0.9	-3.4	0.3
September	17.4	-8.8	3.5	-2.3	-8.4	-5.2	-0.2	19.4	2.4
October	-13.3	-0.4	-6.3	-0.8	0.9	0.4	-3.6	-0.5	-3.1
November	-14.5	0.1	-7.3	-2.7	15.9	4.2	-2.5	-7.7	-3.3
December	6.6	5.4	6.0	-6.1	-10.1	-7.9	-0.2	-2.5	-0.5
2007									
January	14.1	-14.8	-2.1	24.2	-1.2	15.7	5.2	6.4	5.4
February	0.2	17.3	7.5	-8.2	8.1	-3.8	2.4	0.4	2.1
TREND									
2006									
February	-0.1	0.2	0.1	-1.9	-0.9	-1.3	-0.5	0.9	-0.3
March	0.4	0.2	0.3	-1.2	-1.4	-1.2	-0.3	-0.2	-0.3
April	1.3	0.3	0.7	0.3	-1.7	-0.4	0.2	-1.2	—
May	2.6	0.5	1.4	2.2	-2.0	0.5	1.0	-1.3	0.7
June	3.2	0.4	1.7	3.7	-1.8	1.5	1.6	-0.4	1.3
July	2.6	0.5	1.5	3.7	-1.0	1.9	1.7	0.9	1.6
August	1.3	0.2	0.9	3.0	-0.2	1.8	1.3	1.8	1.3
September	-0.1	-0.4	-0.1	2.0	0.3	1.5	0.5	2.1	0.8
October	-1.1	-0.9	-0.8	1.1	0.3	0.9	-0.1	1.6	0.2
November	-1.3	-0.9	-1.0	0.8	0.6	0.8	-0.2	0.6	-0.1
December	-0.6	-0.7	-0.7	1.0	0.7	1.0	—	0.1	—
2007									
January	0.3	-0.4	-0.2	1.3	0.6	1.2	0.4	—	0.3
February	1.0	-0.5	0.1	1.0	0.8	1.1	0.5	—	0.4

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	365 523	18 510	23 128	16 659	4 248	2 833	197	535
2006								
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35
July	r33 420	r1 752	r1 353	r996	290	264	15	58
August	r36 126	r1 749	r1 642	r1 107	336	271	12	42
September	r34 855	r1 544	r2 513	r1 928	r384	r254	17	31
October	r34 160	r1 222	r3 178	r2 336	413	220	11	64
November	r37 050	1 565	r3 140	r2 617	r466	333	17	54
December	r33 671	r1 410	r3 171	r2 777	r402	312	25	44
2007								
January	r20 979	r964	r1 121	r799	r305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26

r revised

(a) Spritzig table wines are included with table wine.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

(c) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres(a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006						
February	103	173	16	545	295	1 133
March	109	236	27	634	279	1 286
April	123	286	22	786	340	1 557
May	168	312	34	799	378	1 690
June	139	344	39	716	431	1 671
July	165	314	r35	821	r417	r1 752
August	143	r373	r43	803	r388	r1 749
September	np	r319	np	r637	r382	r1 544
October	90	r223	r36	592	r282	r1 222
November	161	r347	r48	636	r373	1 565
December	152	r336	r46	576	r300	r1 410
2007						
January	133	181	23	421	r206	r964
February	107	193	23	526	294	1 143

np not available for publication but included in totals where applicable,
unless otherwise indicated

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2005							
December	22 376	38 332	60 708	231	1 274	54	62 267
2006							
January	16 268	28 391	44 659	196	683	98	45 637
February	19 306	31 695	51 001	257	828	40	52 127
March	21 711	36 826	58 537	185	1 314	95	60 131
April	19 368	42 435	61 803	346	906	47	63 102
May	22 755	41 772	64 526	375	842	73	65 817
June	25 497	41 170	66 667	171	1 198	80	68 116
July	23 205	37 270	60 475	205	1 224	55	61 959
August	24 446	44 677	69 122	312	1 778	58	71 271
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 516	36 951	60 467	202	2 091	75	62 834
November	23 219	43 092	66 310	238	1 586	78	68 213
December	22 346	46 984	69 331	238	950	39	70 558
2007							
January	r17 278	r33 021	r50 298	126	r908	r20	r51 352
February	22 993	43 302	66 295	210	812	30	67 347
VALUE (c) (\$'000)							
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2005							
December	71 980	157 252	229 232	1 386	8 521	430	239 569
2006							
January	56 651	111 085	167 736	758	3 680	382	172 556
February	59 698	125 506	185 203	1 304	5 054	161	191 723
March	68 817	142 298	211 116	1 370	7 519	738	220 742
April	63 541	149 593	213 134	1 803	5 331	341	220 610
May	68 720	148 421	217 141	1 160	5 470	342	224 113
June	80 289	163 679	243 968	995	6 627	447	252 036
July	75 120	138 834	213 955	1 112	6 960	280	222 307
August	77 468	166 777	244 245	1 421	9 415	365	255 446
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	65 232	153 350	218 581	1 540	12 002	224	232 347
November	69 843	168 249	238 092	1 721	8 314	430	248 557
December	68 489	179 931	248 421	1 168	5 615	203	255 407
2007							
January	r51 128	r123 383	r174 511	r845	r5 020	r130	r180 506
February	67 988	163 565	231 552	1 152	4 603	185	237 492

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2005-06	38	2 037	494	8 590
2005				
December	4	269	55	1 179
2006				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	r953
November	2	19	51	r1 018
December	—	1	55	1 324
2007				
January	—	—	32	690
February	—	1	23	616

— nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—February 2007

	WINE TYPE						TOTAL WINE	
	White	Red/rosé	Total	Fortified	Sparkling	Other	Quantity	Value(c)
	table	table(b)	table					
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	8 789	12 195	20 983	68	413	—	21 465	80 360
United States of America	5 886	11 296	17 182	33	55	—	17 270	69 528
Canada	1 051	2 630	3 681	40	48	—	3 768	20 616
Germany, Federal Republic of	400	1 929	2 329	—	1	—	2 330	3 571
New Zealand	1 975	1 061	3 036	41	96	25	3 197	8 892
Netherlands	1 866	2 528	4 393	—	38	—	4 432	10 902
Denmark	202	1 360	1 562	—	—	—	1 563	3 491
Belgium	845	1 783	2 629	—	13	—	2 641	3 817
China (excluding Taiwan Province)	94	3 671	3 766	11	15	—	3 793	4 439
Ireland	474	663	1 137	—	9	—	1 146	6 157
Sweden	188	658	846	1	9	1	857	3 959
Japan	135	461	597	—	39	—	636	3 412
France	188	461	649	—	—	—	649	919
Singapore	116	394	510	—	6	—	516	4 646
Hong Kong	53	199	252	—	2	1	255	1 686
Norway	21	208	228	—	10	—	238	893
Finland	114	387	501	—	4	—	505	1 638
United Arab Emirates	88	107	195	3	13	—	211	753
Malaysia	34	119	154	—	1	—	155	826
Taiwan (Province of China)	6	206	213	—	2	3	217	749
Total other countries(e)	468	985	1 453	12	38	—	1 503	6 240
Total all countries	22 993	43 302	66 295	210	812	30	67 347	237 492
IMPORTS (f)								
New Zealand	1 244	109	1 353	—	91	1	1 446	13 715
Italy	30	62	92	—	157	15	263	1 369
France	19	63	82	—	186	3	271	5 696
Portugal	1	9	9	1	—	19	30	106
Spain	11	36	47	2	31	—	80	409
Chile	29	24	54	—	—	—	54	260
Germany, Federal Republic of	2	—	2	—	—	14	15	71
South Africa	39	21	60	—	—	—	60	168
Total other countries(e)	35	165	200	—	30	279	509	1 630
Total All Countries	1 410	489	1 899	4	494	331	2 728	23 424

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2005								
December	1 640	28 680	1 095	2 600	27 840	413	62 267	28 036
2006								
January	1 126	25 267	599	875	17 399	371	45 637	24 843
February	2 874	31 678	1 063	1 755	14 112	644	52 127	31 203
March	3 010	35 634	937	1 538	17 480	1 532	60 131	35 012
April	2 489	32 931	777	4 898	21 414	592	63 102	32 554
May	1 813	32 405	848	6 029	24 056	667	65 817	32 003
June	2 160	33 749	858	1 958	28 522	868	68 116	33 495
July	2 676	36 092	728	3 501	17 802	1 160	61 959	35 190
August	3 154	40 211	3 104	3 415	20 914	473	71 271	39 683
September	4 307	35 714	1 283	2 578	26 270	681	70 833	34 793
October	3 340	34 481	1 089	2 299	20 952	673	62 834	33 631
November	4 190	31 691	1 094	4 180	26 430	628	68 213	31 281
December	2 757	27 601	1 359	5 255	32 927	659	70 558	26 843
2007								
January	r1 163	r27 838	r870	r3 507	r17 457	r517	r51 352	r27 445
February	3 294	36 194	990	5 116	21 065	688	67 347	35 738

VALUE (d) (\$'000)								
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2005								
December	6 844	92 299	7 316	11 543	119 674	1 892	239 569	90 232
2006								
January	4 157	83 584	4 393	4 885	73 701	1 837	172 556	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	191 723	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	220 742	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	220 610	99 525
May	7 416	99 915	7 271	12 285	94 980	2 247	224 113	97 768
June	7 860	115 950	6 507	8 811	109 839	3 069	252 036	114 589
July	7 678	126 354	5 285	9 058	70 626	3 306	222 307	123 173
August	9 944	135 102	7 063	12 926	88 042	2 369	255 446	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	248 952	118 816
October	11 249	113 165	6 121	10 802	88 281	2 729	232 347	109 677
November	12 428	107 237	7 076	13 997	105 526	2 292	248 557	105 442
December	8 079	86 418	9 434	15 394	133 622	2 461	255 407	83 193
2007								
January	r4 625	r90 925	r6 696	r10 664	r65 442	r2 154	r180 506	r89 174
February	9 277	117 401	6 917	11 210	90 197	2 490	237 492	115 732

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries* (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED(a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2003-04	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	13 228	5 450	4 563	894	796	476	411	299	1 049	27 165
2005										
December	1 964	523	489	185	117	2	19	12	74	3 385
2006										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	819	276	304	32	74	13	52	9	91	1 670
June	835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	r742	45	67	125	134	93	89	4 065
November	2 007	884	r835	67	113	52	48	83	253	4 343
December	1 831	469	r556	38	86	97	41	38	197	r3 353
2007										
January	1 375	390	391	31	73	38	52	108	86	r2 544
February	1 446	263	271	30	80	54	15	60	509	2 728

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	12 996	6 601	19 597	133	5 924	1 511	27 165
2005							
December	1 382	1 182	2 563	19	644	160	3 385
2006							
January	486	407	893	18	322	162	1 395
February	808	490	1 299	2	325	82	1 707
March	1 421	552	1 973	21	300	72	2 366
April	860	375	1 235	5	214	81	1 535
May	899	421	1 320	4	288	58	1 670
June	973	506	1 480	4	419	46	1 949
July	1 176	384	1 560	11	503	90	2 164
August	1 349	418	1 767	13	475	71	2 326
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	r1 265	118	4 343
December	1 871	492	2 363	17	r695	278	r3 353
2007							
January	r1 432	r417	r1 849	8	492	195	r2 544
February	1 410	489	1 899	4	494	331	2 728
VALUE (c) (\$'000)							
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	105 647	39 580	145 227	1 107	80 716	7 136	234 186
2005							
December	10 625	4 579	15 204	148	10 255	762	26 369
2006							
January	4 703	2 292	6 996	129	6 236	729	14 089
February	7 660	2 564	10 224	21	4 318	327	14 891
March	12 208	3 146	15 354	87	4 553	290	20 284
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	3 023	10 719	56	4 751	262	15 788
June	7 412	3 511	10 923	33	6 079	194	17 229
July	9 930	3 351	13 281	88	4 504	384	18 257
August	11 003	4 214	15 217	192	6 902	398	22 709
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	r12 379	465	r36 635
November	17 752	5 082	22 835	43	r15 713	503	r39 094
December	r14 266	3 502	r17 768	181	r8 896	891	r27 736
2007							
January	r10 757	r2 937	r13 694	70	6 961	883	r21 608
February	12 329	3 232	15 561	45	6 776	1 042	23 424

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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